



# Vinod Patel

G R O U P



Company Profile





Vinod Patel & Company Limited is the product of a vision some 50 years ago which eventuated through sheer hardwork and dedication. Today, we boldly stand as a complete home and building solution provider in Fiji and the South Pacific. Our company is proud of the contribution we make to Fiji by investing, creating jobs and providing products that meet the needs of the community.

Vinod Patel & Company Limited is Fiji's leading supplier of Hardware & Building Materials and is considered to be one of the largest hardware companies in the South Pacific. VPCL employs over 1,000 people and is an equal opportunity employer. We have a product range of more than 25,000 items ranging from Hardware, Building Materials, Tools, Plumbing & Sanitaryware, Tiles, Paints, Electrical, Industrial Equipment, Homeware.

Vinod Patel & Company Limited has branches located in all major towns and cities, which makes it extremely convenient for us to serve all our customers.





Vinod Patel & Company Limited is Fiji's leading supplier of Hardware & Building Materials and is considered to be one of the largest Hardware companies in the South Pacific. We have carried out numerous building projects for various organisations and the Fijian Government. VPCL employs over 1,000 people and is an equal opportunity employer. We have a product range of more than 25,000 items ranging from Hardware, Building Materials, Tools, Plumbing & Sanitaryware, Tiles, Paints, Electrical, Industrial Equipment, Homeware.

Vinod Patel & Company Limited has branches located in all major towns and cities, which makes it extremely convenient for us to serve our valued customers.





## HOME & LIVING



Home & Living, a new experience in shopping in Fiji is a division of Vinod Patel & Company Limited.

Home & Living provides consumers Fiji Wide with a smart choice when purchasing consumer electronics such as ICT products, Home Entertainment, White Goods, small domestic appliances, home and office furniture.

Home & Living further provides consumers Fiji wide the opportunity to purchase products on their smart credit plan. Home & Living's main store located at Vinod Patel Plaza is 4500sq metres thus making it the largest retail store in Fiji. You will find some of the well known brands such as TCL, JVC, Phillips, Pensonic, Huawei, Apple, Whirlpool, Sharp, Samsung and Panasonic under one roof.



**Home & Living**  
Vinod Patel

# VINOD PATEL WORKS



Vinod Patel Works Limited (VPWL) provides a full range of domestic and commercial cabinetry, joinery and stone related services.

It specializes in renovations, restorations, resort type fit-outs, additions and tenant fit-out projects. Other services include supply and installation of lifts, escalators and air conditioners.

The mission of VP Works is to contribute to the success of leading organisations and individuals by delivering innovative and creative solutions which enhance their market position and deepen their relationship with customers, employees, business partners and other key stakeholders.







Buildex NZ Limited is based in Auckland, New Zealand and is a 100% subsidiary of Vinod Patel & Co Ltd, Fiji. Over the past several years, Buildex has focused mainly on distribution of lighting/electrical products and other proprietary brands into New Zealand and Pacific Island markets. Buildex import and distribute a comprehensive range of interior and exterior lighting products that provide innovative and energy-efficient solutions for residential, commercial and industrial installations.

'Ecolife' is the flagship brand of lighting collection which is fully tested and compliant to the relevant Australian/New Zealand Standards. To maintain high quality standard, BNZL ensures only top branded components and fittings are used in the manufacture of the lights it imports.





# VINOD PATEL TIMOR LESTE



Vinod Patel Timor was started on 25th June 2015. Timor-Leste is a new country which gained independence in 2002 and is an oil and gas rich country.

The main reason to open up in Timor-Leste is to looking at expanding and growing Vinod Patel into new countries where an opportunity is identified. Timor-Leste is an oil and gas rich country which has a stable Government now. Both Fiji and Timor-Leste Government have a good working relationship. With GDP growth rate of 8% there are lot of development work happening in Timor which we can be part of by supplying quality construction materials.





# BA INDUSTRIES LIMITED



Ba Industries Ltd was built on the noble fundamentals of local pride and that is by being 100% locally owned, manufacturing products that are Fijian made and keeping the people of Fiji working.

As a reward of Quality Management System BIL was awarded with ISO 9002: 1994 accreditations in 1995.

Recently BIL has been accredited with the ISO 9001 -2008 Certification.



**BIL**  
RELIABLE



# TUBEMAKERS



Tubemakers specializes in the manufacture of uPVC, mPVC and PE pipes for potable water, sewerage, drainage, stormwater, gas, electrical, and communication installations.

We also deliver to our customers' complimentary plumbing products such as PVC and PP Fittings.

We have been serving the plumbing, gas, electrical and communication installations in Fiji, New Zealand and the South Pacific Countries for more than seventeen years.



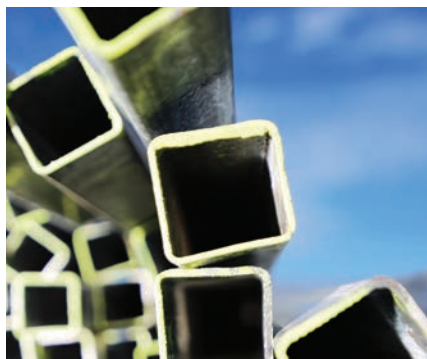
**TUBE MAKERS**





Roofing and Metal Building Systems t/a METFRAME, was established in 2012. Originally trading as Steel Tubes from 1986 with the manufacturing galvanised pipes, galvanised tubing's and black tubing the production range was expanded with the inclusion of manufacturing roofing iron in 1997.

As a result of this expansion the Company Name was re branded to Tubemakers and Roofmart South Pacific Ltd (TRL), later to separate its manufacturing processes to PVC pipe and METFRAME





# PACIFIC FLEXIBLES LTD



Pacific Flexibles Ltd is a new and rapidly growing flexible packaging products manufacturer in Fiji. The products manufactured cater to the building, FMCG, beverage, fresh produce and dairy sectors.

Drawing on vast technical expertise, our business assists in the development and production of flexible packaging to help grow our customers' brands. Offering a broad product range of high performing laminates, bags and pouches. The company has commissioned the latest state-of-the-art manufacturing facility to cater for the growing needs of Fiji and the Pacific Islands.





# PACIFIC CEMENT



Pacific Cement Limited, formerly known as Fiji Industries Limited was established in 1961.

Pacific Cement Limited has been efficiently operating for 54 years and is Fiji's largest supplier of cement and related services.

We operate fully integrated grinding cement plant with annual capacity of over 215,000 tonnes. This company is jointly owned by Fijian Holdings Limited and Vinod Patel Group.





# STANDARD CONCRETE INDUSTRIES



Standard Concrete Industries is Fiji's largest supplier of quarry, ready mix concrete, concrete blocks & pavers. It is the longest running company in concrete and aggregate supply business.

The company was established in 1968 by CSR, Australia. Now this company is jointly owned by Fijian Holdings Limited and Vinod Patel Group.







Humes Industries Limited (HIL), a subsidiary of Basic Industries Limited was established in Lami in 1958, as Humes Industries (South Seas Ltd) to manufacture Humespun concrete pipes and within two years, a second factory was established in Lautoka to manufacture pre-stressed concrete rail sleepers for the C.S.R. Company Ltd.

HUMES has ventured into a full range of precast/ pre-stressed building products to cater for the ever increasing demand for high quality, durable and fast tracked projects.



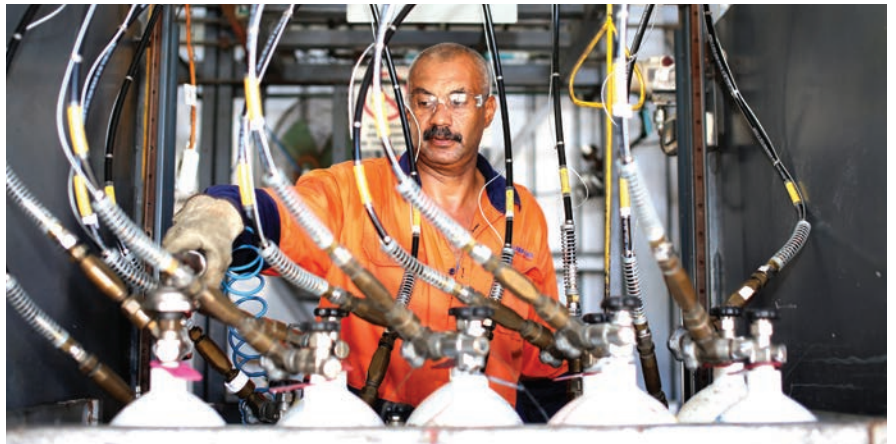


# OCEANIA GAS



Oceania Gas is the Pacific Island's leading Gas Company. Employing over 60 staff throughout Fiji & Samoa, coupled with our extensive branch, manufacturing & distribution network, Oceania Gas is well placed to support our customers with all of their Gas requirements, no matter how unique they may be.

In addition to our extensive range of high quality Gases, our wide range of Welding & Safety products ensure that our customers have a supplier who can add real value when choosing to deal with us.



**OCEANIA GAS**  
Exclusive Distributors of  **BOC**





Wheels Pacific started business in 2008 as the official dealer in Fiji for the Great Wall, Foton, and Geely brand of vehicles. Business has since expanded to include new FAW Trucks, TCM forklifts and quality second hand vehicles from Japan.

Currently the Wheels Pacific vehicle showroom is located in Suva and Nadi. The company further expanded business to import and sell TRIANGLE and COMFORSER brand tyres which are very popular worldwide. Full range of passenger, light vehicle, and truck tyres are available, suitable for Fiji market and at competitive prices. Tyre fitting and wheel alignment services are also provided for the convenience of customers.

Our Parts department carries range of fast moving parts and a fully-fledged Service Centre, where we cater for the repair and service of all makes and types of vehicles which includes cars, trucks, forklifts and generators.





Vinod Patel Company Limited's Export Division has been exporting Hardware and Building Materials to its neighboring islands for over 40 years and is Fiji's largest Exporter of Hardware and Building Materials. We currently service 15 Island Nations and have supplied as far as North of Marshall Islands and as far East of Tahiti. We source materials from Asia, Europe, USA, Australia, New Zealand and Fiji. We offer our clientele options of shipping their orders directly from these nations to them or shipping goods out of our bonded warehouse in Fiji. Our products range is diverse and includes Power Tools, Hand Tools, Safety Equipment, Gardening, Plumbing, Sanitary ware, Tiles, Hardware, Building Materials, Paints and Office Furniture. We are either exclusive agents or major distributors for brands such as Makita, Stanley, Sidchrome, Cooper Tools, Cyclone, Nylex, Caroma, Sabco, Clark, Pex, Rheem, Niro Tiles, Onga Water Pumps, TCL Air Conditioners, Pensonic and GIB to name a few. We also stock metal roofing and wall cladding, Fencing Materials, and a complete range of structural and reinforcing steel. We aim to create a long term, sustainable and mutually beneficial relationship with our suppliers and our valued customers. As part of our Corporate social Responsibility Programme, Vinod Patel invites high school students from Wallis and Futuna and hosts a 3-week internship programme where the visitors get an opportunity to enhance their customer service and retails skills as well as develop their English Speaking Skills. Vinod Patel has been running this Programme in conjunction with the French Embassy for the last three years and is committed to continuing this programme for years to come. We look forward to engaging with other Pacific Islands countries.





**Call us on:**

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**Vinod Patel**  
complete home and building